## Economics 101A Notes - A Search Model of Unemployment

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- 1. An individual while searching for a job receives unemployment insurance of  $\varepsilon$ .
- 2. The individual samples one job offer per period from a distribution with density function f(w).
- 3. The optimal strategy consists of choosing a reservation wage,  $\mu$ , where the hunter accepts job offers for  $w \ge \mu$  and rejects all others to search again in the next period.
- 4. Jobs are forever.
- 5. The interest rate if given by r.

The expected present value of the individual's lifetime earnings are given by

$$V(\mu) = \varepsilon + (1/r) \int_{\mu}^{\infty} w f(w) dw + \left[ V(\mu)/(1+r) \right] \int_{0}^{\mu} f(w) dw.$$

The first term denotes the receipt of unemployment insurance while searching, the second is the present value of the expected wage income from locating a job at a wage of greater than  $\mu$  in the first period. The last term is the probability that a job isn't found in the first period times the discounted value of beginning search again in the second period.

Solving for  $V(\mu)$  we find

$$V(\mu) = [(1+r)/r] \frac{[r\varepsilon + \int_{\mu}^{\infty} w f(w) dw]}{[1+r - \int_{0}^{\mu} f(w) dw]} = [(1+r)/r] \frac{[r\varepsilon + \int_{\mu}^{\infty} w f(w) dw]}{[r + \int_{\mu}^{\infty} f(w) dw]}$$

Maximizing V with respect to  $\mu$  by taking the natural log of both sides, differentiating and resolving terms yields

$$\frac{V'(\mu)}{V(\mu)} = f(\mu) \frac{[r(\varepsilon - \mu) + \int_{\mu}^{\infty} (w - \mu)f(w)dw]}{[r + \int_{0}^{\mu} f(w)dw][r\varepsilon + \int_{\mu}^{\infty} wf(w)dw]} = 0$$

and therefore the optimal reservation wage  $\mu$  is determined implicitly by  $r(\varepsilon - \mu) + \int_{\mu}^{\infty} (w - \mu) f(w) dw = 0$ . Clearly, the reservation wage will be set in excess of the unemployment payment so the first term is negative and, of course, the second is positive. Let

$$G(r, \varepsilon, \mu(r, \varepsilon)) \equiv r(\varepsilon - \mu) + \int_{\mu}^{\infty} (w - \mu) f(w) dw \equiv 0$$

define the optimal reservation wage  $\mu(r,\varepsilon)$ . It us readily seen that  $G_r<0$ ,  $G_\varepsilon>0$  and

$$G_{\mu} = -r - \int_{\mu}^{\infty} f(w)dw < 0$$

for positive r. Since  $\mu_{\varepsilon} = -\frac{G_{\varepsilon}}{G_{\mu}} > 0$  and  $\mu_{r} = -\frac{G_{r}}{G_{\mu}} < 0$  we conclude that an increase in unemployment payments will raise the reservation wage while a rise in the interest rate will lower it.

The average duration of search:

The probability of accepting employment in a given period is

$$p = \int_{u}^{\infty} f(w) dw M.$$

The expected time til a job is found is then given by

$$p + 2p(1-p) + 3p(1-p)^2 + ...$$

$$= \sum_{1}^{\infty} np(1-p)^{n-1} = p \sum_{1}^{\infty} n(1-p)^{n-1}$$

Let  $h(q) = \sum_{1}^{\infty} nq^{n-1}$ . Then

$$\int h(q)dq = \sum_{1}^{\infty} \int nq^{n-1}dq = \sum_{1}^{\infty} q^n = \frac{q}{1-q}.$$

Differentiating w.r.t. q to recover h(q) yields

$$h(q) = (1-q)^{-2}$$

So for q = 1 - p,  $\sum_{1}^{\infty} n(1 - p)^{n-1} = h(1 - p) = p^{-2}$  and

$$p + 2p(1-p) + 3p(1-p)^2 + \dots = p\sum_{1}^{\infty} n(1-p)^{n-1} = \frac{1}{p}$$

Thus, an increase in the  $\mu$ , say resulting from an increase in  $\varepsilon$ , would lower p and raise the average duration of unemployment and an increase in the rate of interest, r would lower  $\mu$ , and reduce unemployment duration.